



Meeting/Project Name:	REB Meeting #4		
Date of Meeting: (MM/DD/YYYY)	06/23/19	Time:	6:30 – 7:30 PM PST
Minutes Prepared By:	Ida Gaim	Location:	Zoom- https://zoom.us/j/286998677

1. Meeting Objective

The purpose of this meeting is to review RLC rates and possible changes on those and talk about a membership initiative.

2. Attendance at Meeting

Name	Position	E-mail	Phone
Janaye Matthews	Chair	r6chair@nsbe.org	
Alonzo Billips	Vice Chair	r6vicechair@nsbe.org	
Ida Gaim	Secretary	r6secretary@nsbe.org	
Lauren Washington	Programs Chair	r6programs@nsbe.org	
Jeray Terrell	Membership Chair	r6membership@nsbe.org	
Yoel Ghebreyesus	Treasurer	r6treasurer@nsbe.org	
Omotayo Aleru	Assistant Treasurer	r6astreasurer@nsbe.org	
Bolaji Makinde	Parliamentarian	r6parliamentarian@nsbe.org	
Abel Ykalo	Telecommunications Chairperson	r6comm@nsbe.org	
Dureti Ahmed	PR Chairperson	r6pr@nsbe.org	
Felicia Dunscomb	Northwest Zone Chairperson	r6nwzone@nsbe.org	
Chinazom Ada Enenwali	International Zone Chairperson	r6international@nsbe.org	
Paul Butler	Southwest Zone Chairperson	r6swzone@nsbe.org	
Zacchaeus Oni [Late]	Rocky Mountain Zone Chairperson	r6rockymtnzone@nsbe.org	
Christopher Pribilo	RLC Chair	r6rlc@nsbe.org	
Sydney Washington	FRC Chair	r6frc@nsbe.org	
Algelia Burton	Engineering Diversity Chair	r6engdiv@nsbe.org	
Mwihaki Karuri	TORCH Chairperson	r6torch@nsbe.org	
Naeem Turner	Emeritus	r6emeritus@nsbe.org	



Ngozi Ezeokeke	Academic Excellence Chairperson	r6aex@nsbe.org
Rene Harper [Excused]	PCI Chairperson	r6pci@nsbe.org
Anwar Billy Dr.Cross	Advisors	Abjb0519@gmail.com r6rabchair@nsbe.org

3. Agenda and Notes, Decisions, Issues

Topic	Owner	Time
<p>RLC Rates</p> <ul style="list-style-type: none"> - Collegiate members registration price went up because they are getting more accommodations (housing.) - \$11,900 is how much we're paying. Overall cost: \$24,000 so we have to make up that difference that we can't pay with our budget – with the new registration rates. - How many people would we need to break even? 80% of 93. Aiming for 93 attendees, but looking at a 80% success rate. Once we hit 93 we would be generating revenue. - RLC rates based off of previous years' calculated estimations. - We estimated that it will be \$14,000 but turns out to be \$24,000. To make that gap we need \$10,000. That gap of 85 to 93 would be our revenue. - Looking back at previous years, what was - We should consider late registration rates in the last five days as well as onsite registration rates. Late/Sale tickets? What if we have a 10% discount rate in the last 5 days? - We need to push for people to register early, not to give the option of waiting. - What is our number of people that we need to have and what date do we need to be at that capacity? By July 9th we need to have 80% of our confirmed beds. (80% of 93) (\$80 penalty per day per bed?) if we don't have these numbers. - Deadline to have it back to the school is tomorrow, - Have a poll for people saying they want to go. Then when the registration is open we can direct them to buying the tickets. - If the registration rate for one of the groups would have to increase which one would it be? → Professionals. Because collegiate are our largest source of revenue but it's not reasonable to increase it for them anymore & nonmembers is already really high. - Professionals would be \$75 & \$60. - Late registration would be an increase of \$30-\$40. - Price Change Vote: - 10/14 Voted yes. Prices will be changed to the following: 	Treasurer	6:38-7:38pm PST.



New Estimated Rates		
UC Davis		
Attendees	Estimated Regular Registration Rate	Estimated Early Registration Rate
NSBE Jr.	\$ 40.00	\$ 25.00
NSBE Jr.		
Chaperones	\$ 45.00	\$ 30.00
Volunteers	\$ 30.00	\$ 25.00
Professionals	\$ 50.00	\$ 45.00
Non-member	\$ 250.00	\$ 220.00
Collegiate	\$ 150.00	\$ 120.00
Lifetime	\$ 50.00	\$ 35.00
Senator*	\$100	\$70
Chapter Advisor/Dean/Principal*	\$ 40.00	35

- Registration rates have been voted on.
- Assuming the contract is signed within the next 3 days: will give a list of chapters that have signed by tomorrow night.
- Each person will then send out an initial email saying RLC is coming up and cover some topics. Within that week try to schedule a call with that chapter president. Jeray will outline what the timeline is for each part.

4. Action Items

Action	Owner	Due Date
Membership zone to have the contact info updated for chapter outreach by tomorrow night at 10pm.	Chair	6/24/19 10pm.

5. Next Meeting (if applicable)

Date:		Time:		Location:	
Objective:					